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The Schrader Group History

The Schrader Group has had the honor of helping thousands of families buy and sell homes since 1982. Our outstanding service allows clients to confidently refer other, knowing that their friends and loved ones are receiving the best service.

The Schrader Group is built on the fundamentals of integrity, knowledge, experience and customer service. Our team shares the same vision and understands the value of a happy customer.

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Dayton Schrader, ABR, ABRM, CCIM, CRB, CRP, CRS



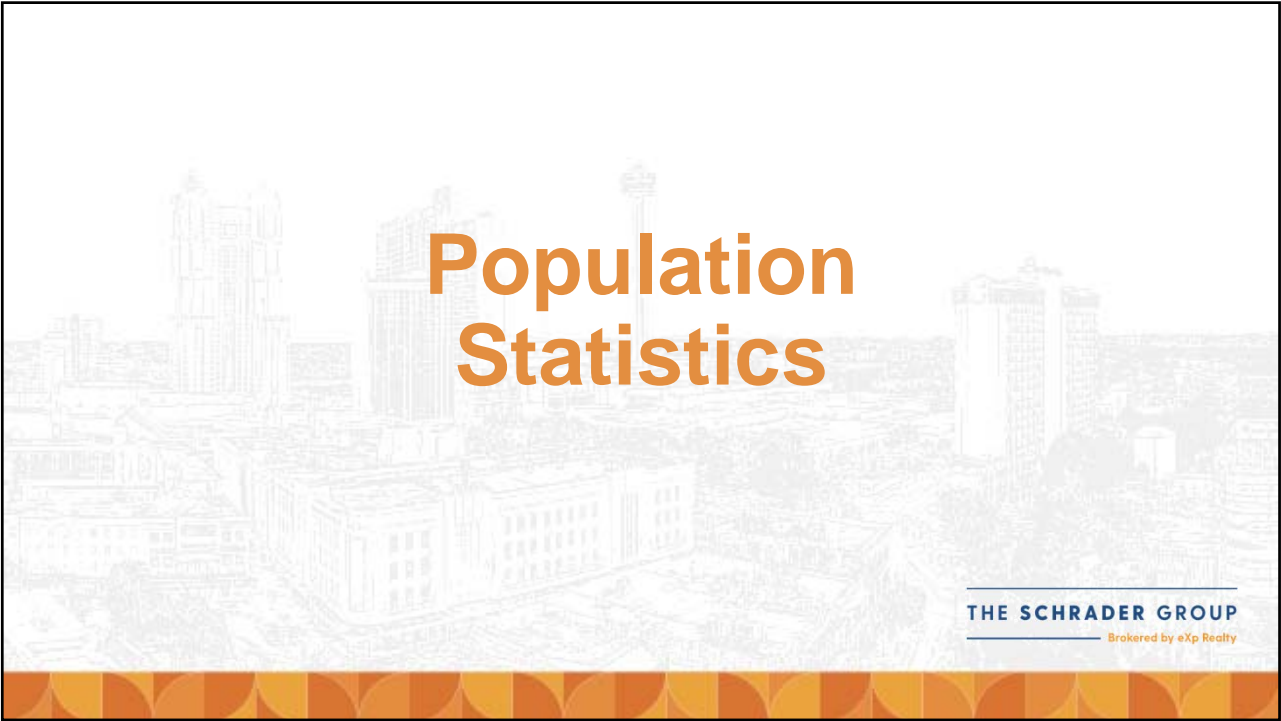
- Licensed REALTOR® since 1982, Broker License since 1984
- #1 Real Estate Team – San Antonio Business Journal – 2015-2019
- REALTOR® of the Year – Greater San Antonio Builder Association (GSABA) – 2000 – 2006 & 2008 – 2019
- REALTOR® of the Year – Texas Association of Builders (TAB) 2014, 2015, 2016, 2017, 2018 & 2019
- Platinum Top 50 REALTOR® - Platinum Top 50 San Antonio - 2000 - 2019

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Population Statistics



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San Antonio Ranked 2nd Fastest Growing City

POPULATION INCREASE FROM 2017 – 2018

- 1. Phoenix - 25,288
- 2. **San Antonio - 20,824**
- 3. Fort Worth - 19,552
- 4. Seattle - 15,354
- 5. Charlotte - 13,151
- 6. Austin - 12,504
- 7. Jacksonville - 12,153
- 8. San Diego - 11,549
- 9. Denver - 11,053
- 10. Frisco - 10,884

Source: U.S. Census Bureau

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San Antonio Population from 1990-Today

1990: 935,933 **2000:** 1,144,646 **2010:** 1,328,984

2018:

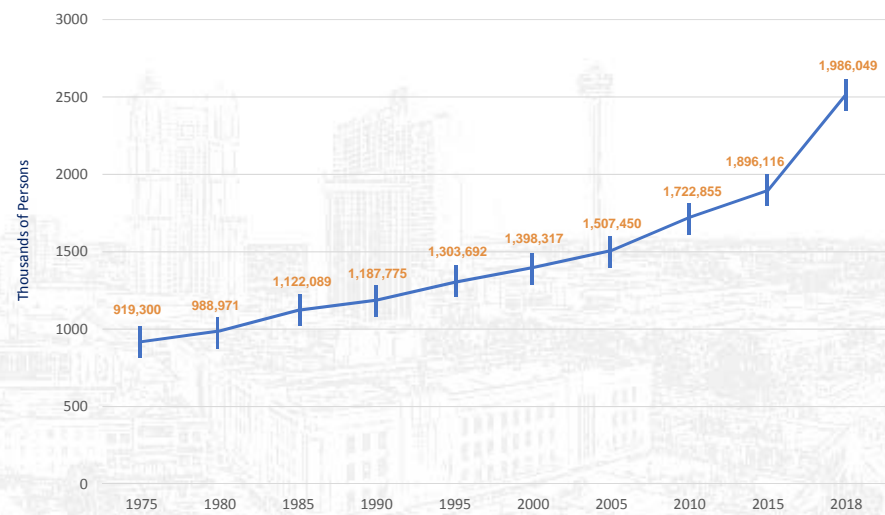
- 1. New York City - 8,61,186
- 2. Los Angeles - 4,057,841
- 3. Chicago - 2,679,044
- 4. Houston - 2,359,480
- 5. Phoenix - 1,711,356
- 6. Philadelphia - 1,576,596
- 7. **San Antonio - 1,565,929 – 7th Largest City**

Source: World Population Review

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Resident Population in Bexar County, TX

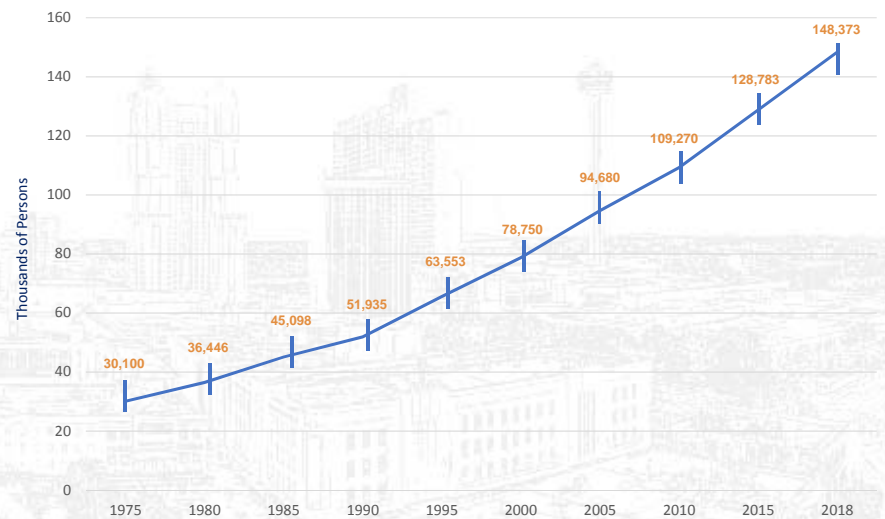


Source: Federal Reserve Bank of St. Louis

2018
Population:
1,986,049

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Resident Population in Comal County, TX

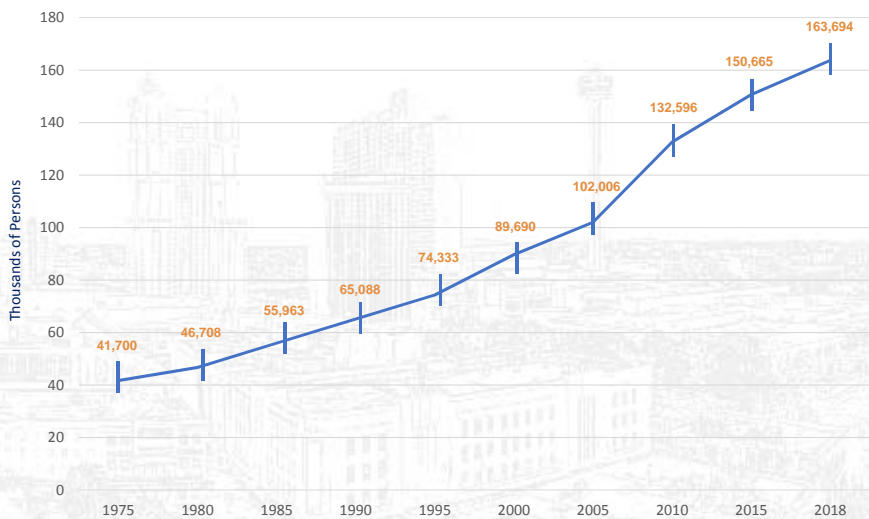


Source: Federal Reserve Bank of St. Louis

2018
Population:
148,373

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Resident Population in Guadalupe County, TX

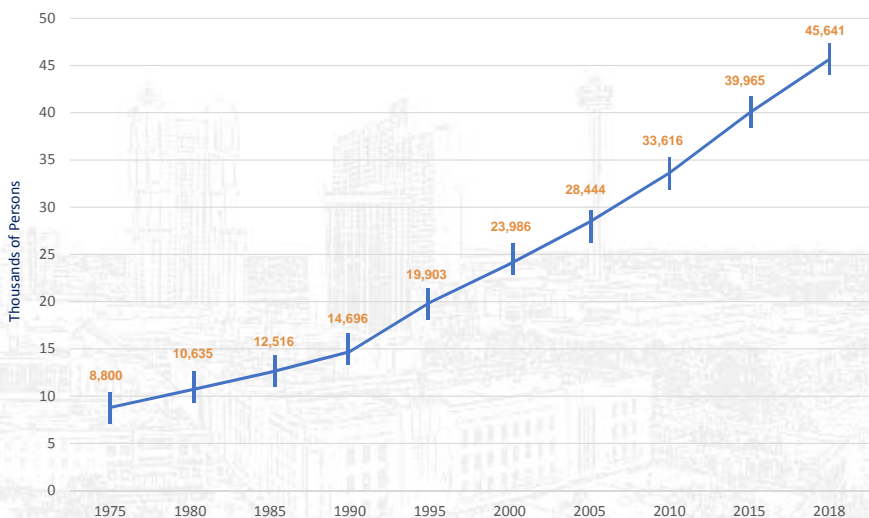


2018
Population:
163,694

Source: Federal Reserve Bank of St. Louis

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Resident Population in Kendall County, TX



2018
Population:
45,641

Source: Federal Reserve Bank of St. Louis

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1st Quarter 2019- Market Update

County	# Sold	AVG OP	AVG SP	AVG DOM
Bexar	6,871	\$262,824	\$255,928	90
Kendall	126	\$526,331	\$486,519	148
Comal	634	\$369,707	\$351,192	104
Guadalupe	634	\$271,914	\$244,995	90

Source: San Antonio Board of Realtors (SABOR)

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2nd Quarter 2019- Market Update

County	# Sold	AVG OP	AVG SP	AVG DOM
Bexar	9,887	\$287,498	\$255,928	78
Kendall	232	\$520,070	\$480,963	137
Comal	736	\$388,272	\$373,313	103
Guadalupe	931	\$277,226	\$254,022	79

Source: San Antonio Board of Realtors (SABOR)

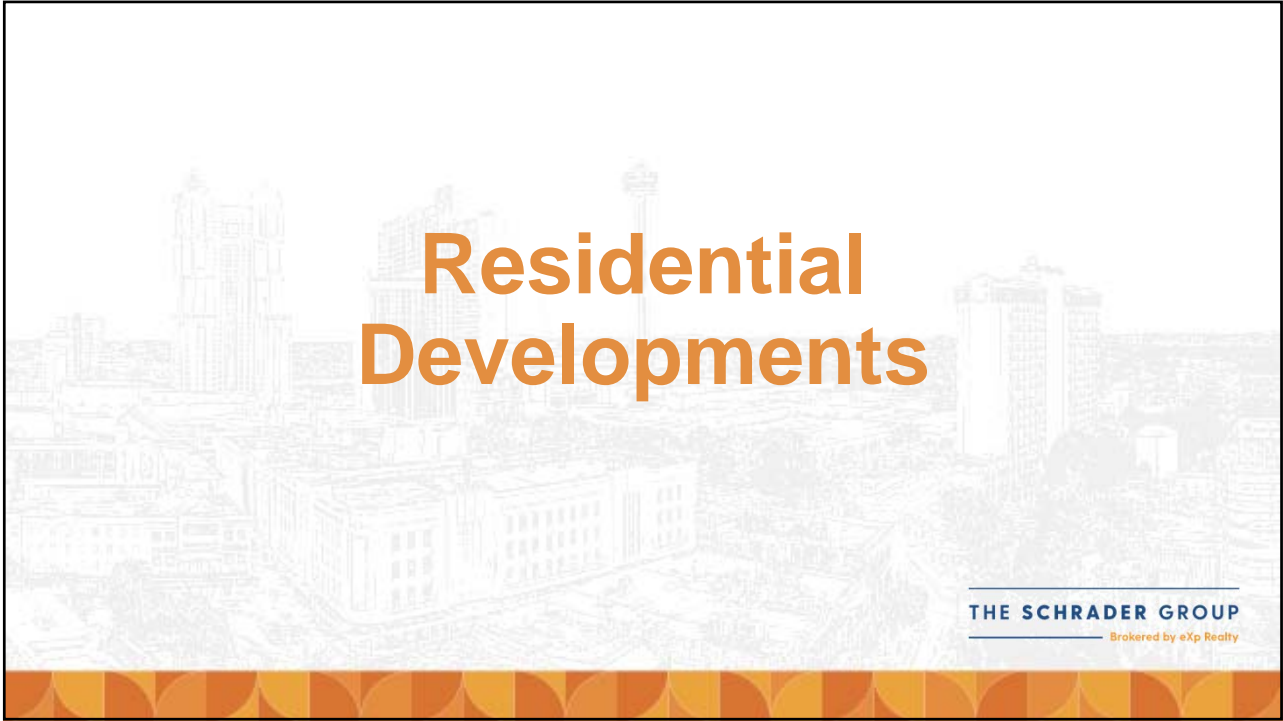
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3rd Quarter 2019- Market Update

County	# Sold	AVG OP	AVG SP	AVG DOM
Bexar	9,298	\$297,487	\$280,337	78
Kendall	194	\$518,884	\$491,014	103
Comal	716	\$373,988	\$355,965	96
Guadalupe	857	\$288,473	\$256,091	79

Source: San Antonio Board of Realtors (SABOR)

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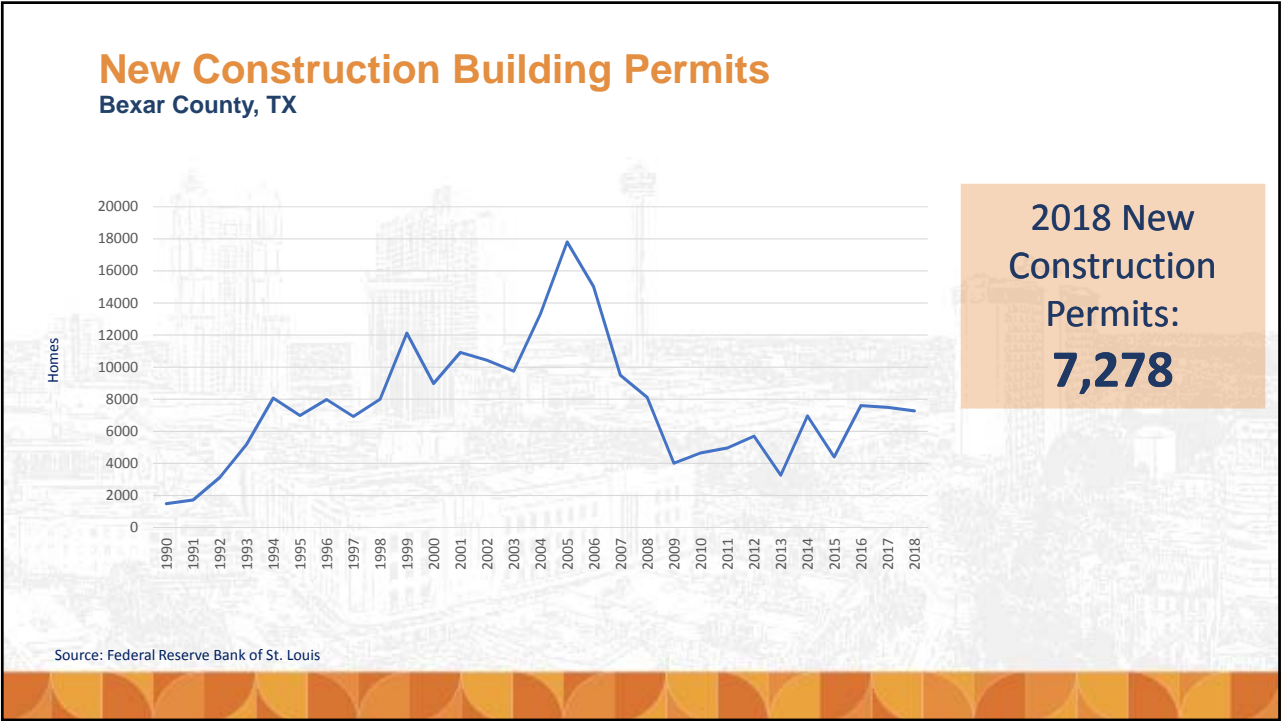
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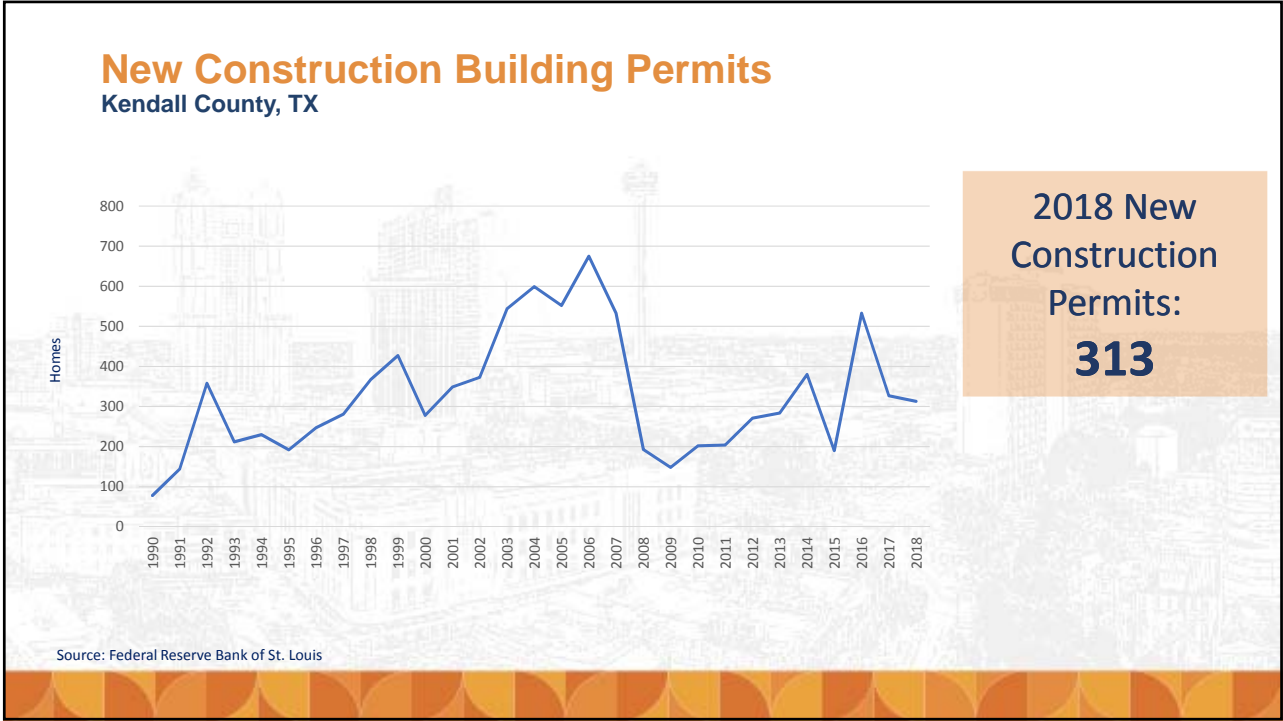
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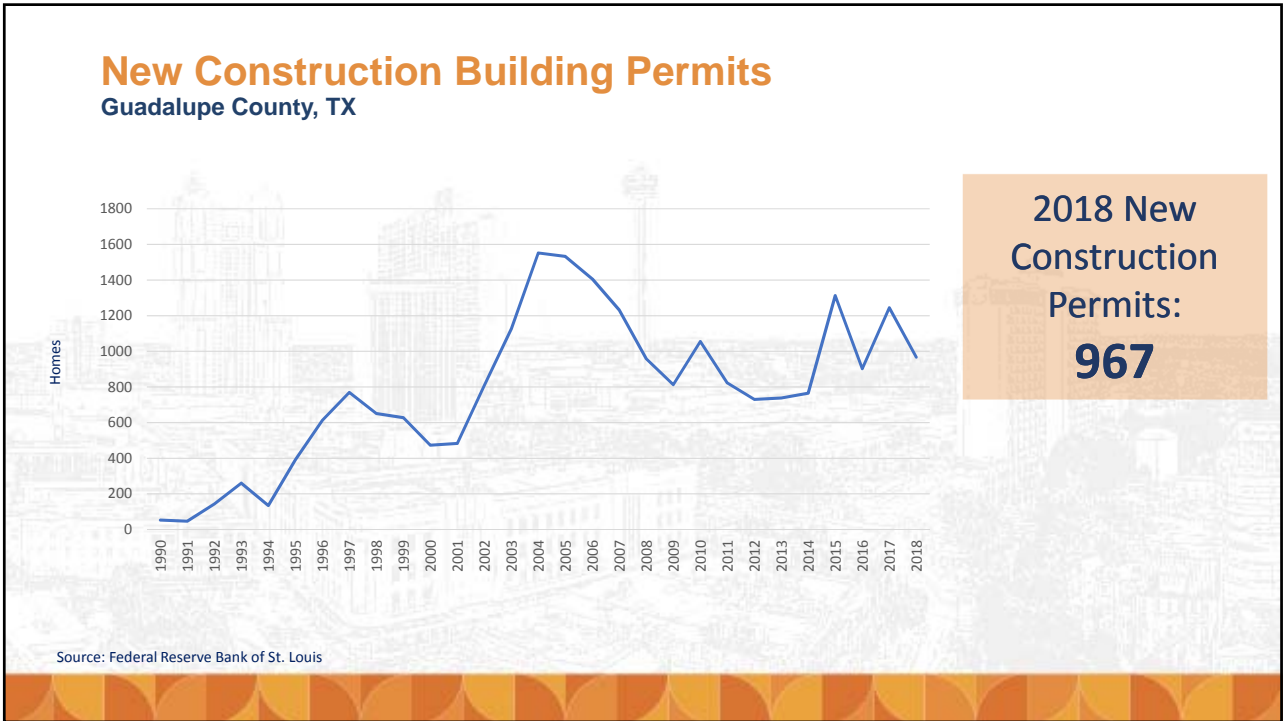
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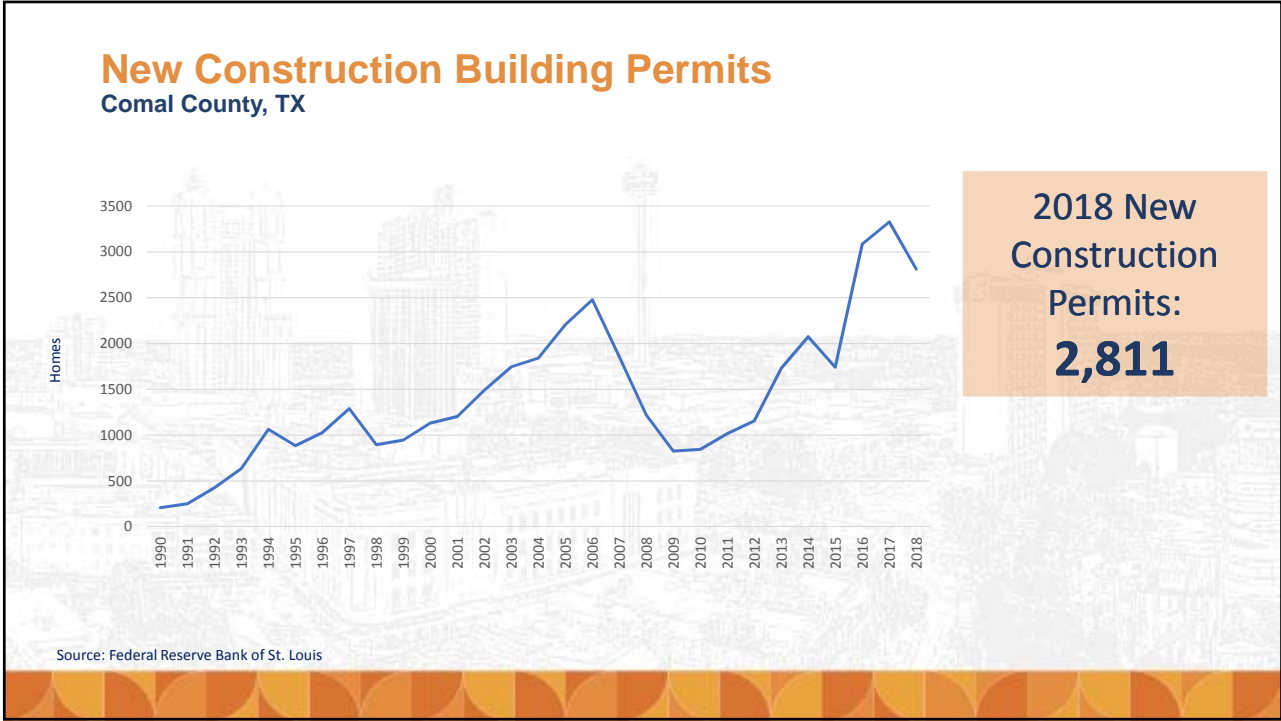
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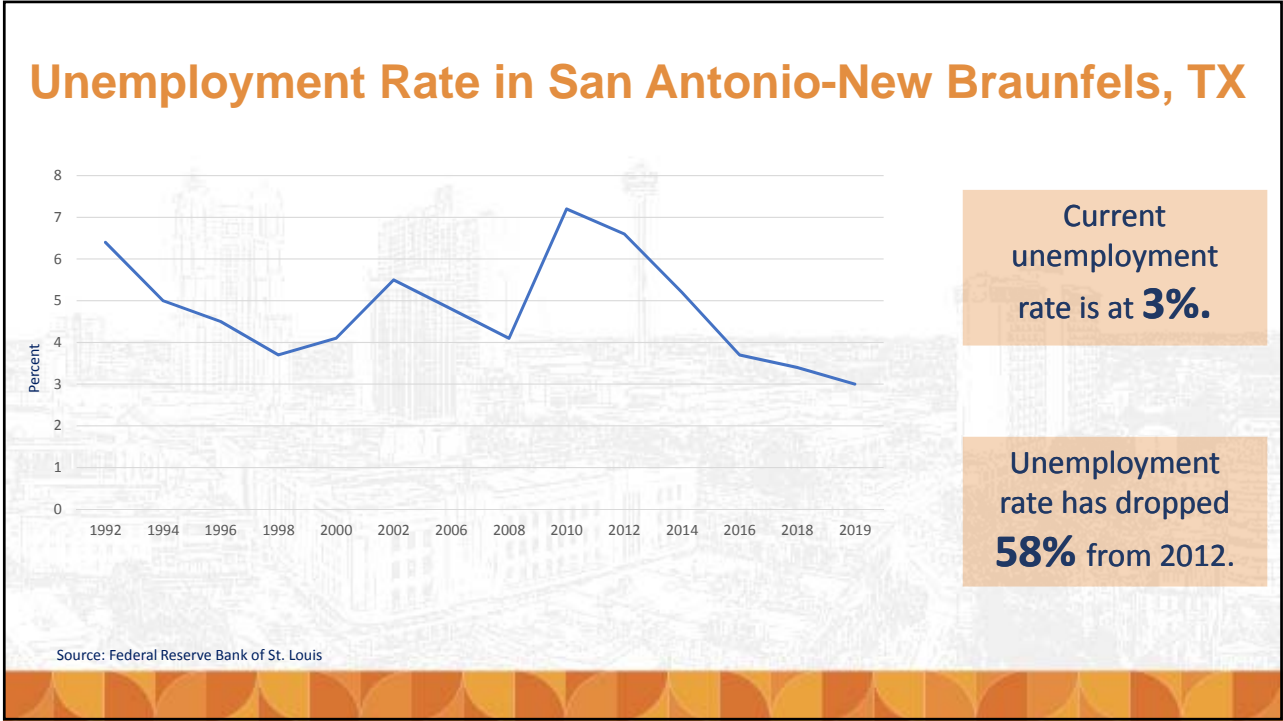
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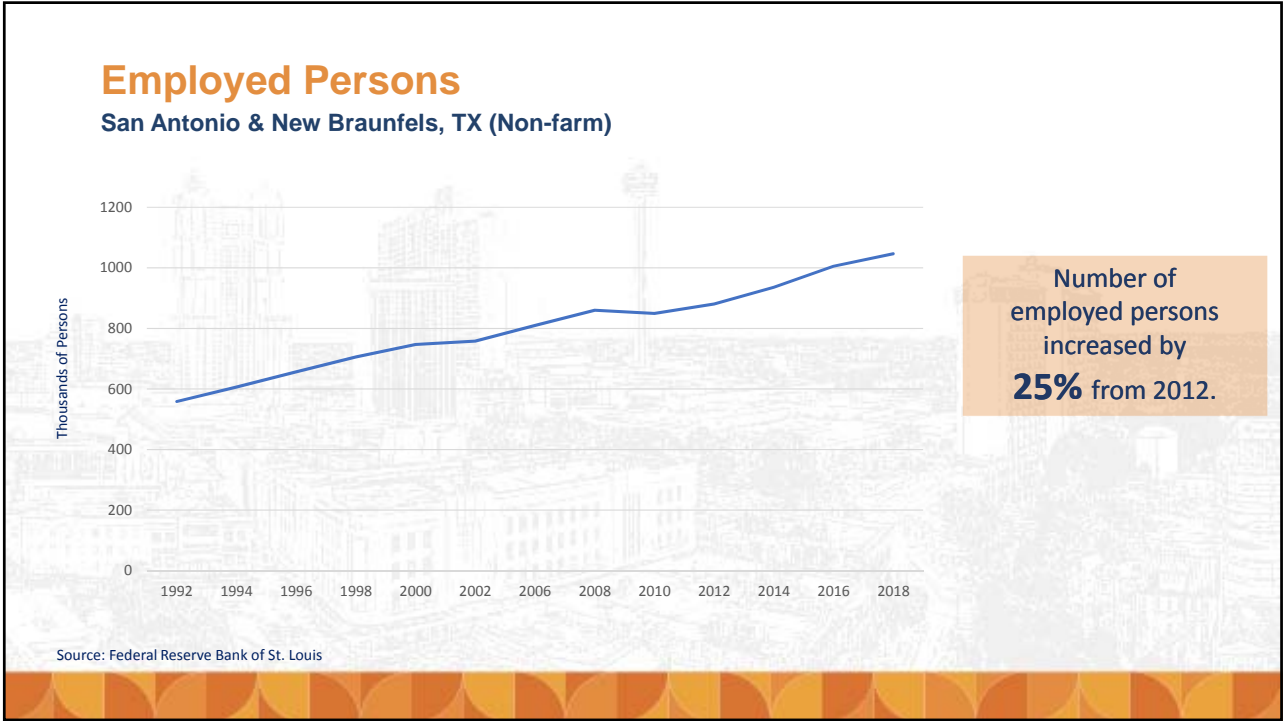
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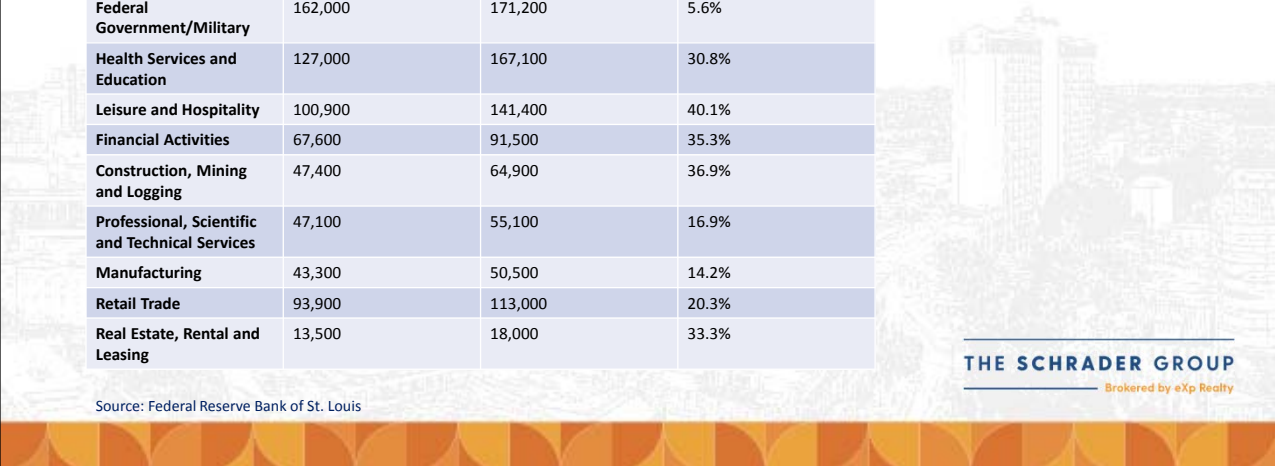
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Employment by Industry

San Antonio – New Braunfels, TX

Top Industries	# of employees as of February 2010	# of employees as of February 2019	% Increase
Trade, Transportation and Utilities	143,800	181,800	26.4%
Federal Government/Military	162,000	171,200	5.6%
Health Services and Education	127,000	167,100	30.8%
Leisure and Hospitality	100,900	141,400	40.1%
Financial Activities	67,600	91,500	35.3%
Construction, Mining and Logging	47,400	64,900	36.9%
Professional, Scientific and Technical Services	47,100	55,100	16.9%
Manufacturing	43,300	50,500	14.2%
Retail Trade	93,900	113,000	20.3%
Real Estate, Rental and Leasing	13,500	18,000	33.3%

Source: Federal Reserve Bank of St. Louis



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Major Regional Employers

Number of Employees

1. Lackland AFB - 37,000
2. Fort Sam Houston- 32,000
3. H-E-B - 20,000
4. USAA - 18,305
5. Randolph AFB - 11,000
6. Methodist Healthcare - 9,620
7. City of San Antonio - 9,145
8. Baptist Health System - 6,383
9. Wells Fargo - 5,073
10. Harland Clarke - 5,000



USAA Headquarters

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Source: The 2017 Book of Lists, The San Antonio Business Journal

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Corporate Headquarters

Number of Employees

1. H-E-B - 20,000

2. USAA - 18,305

3. Cullen/Frost - 3,982

4. Bill Millers - 3,540

5. Rackspace - 3,300

6. CPS Energy - 3,022

7. Toyota - 2,900

8. Clear Channel - 2,800

9. Southwest Research - 2,715

10. Valero Energy - 1,653



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The 2017 Book of Lists, The San Antonio Business Journal

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Military Establishments

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Joint Base San Antonio Fort Sam Houston

Mission: The Mission Training Complex (MTC) prepares the soldier/leader for mission command through innovative digital training..

- The largest DoD installation/enterprise
- Oversees installation support at Lackland AFB, Randolph AFB, Fort Sam Houston and Camp Bullis
- San Antonio Military Medical Center (SAMMC): 450 patients beds, 12 operating rooms, 5 oral surgery suites and 4 dental rooms



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Joint Base San Antonio Camp Bullis

Mission: Camp Bullis provides Base Operations Support and Training Support to Joint Base San Antonio Mission Partners in order to sustain their Operational and Institutional training requirements.

- Training lands, ranges and infrastructure in support of military operational and institutional requirements
- Includes firing ranges, simulation facilities, maneuver lands



Source: Army Technology

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Joint Base San Antonio Randolph Air Force Base

Air Education and Training Command Mission: To develop America's Airmen today...for tomorrow.

- AETC headquarters location
- Air Force Personnel Center, Air Force Manpower Agency, 19th Air Force, Air Force Services Agency, Air Force Recruiting Service, Central Circuit Trial Judiciary and the 340th Flight Training Group
- Annually graduates more than 850 instructor pilots, 350 combat system officers, 500 remotely piloted aircraft pilots and sensor operators, and trains more than 2,500 U.S Air Force Academy cadets and 2,200 undergraduate flight training candidates.

Source: Army Technology



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Joint Base San Antonio Lackland Air Force Base

802nd Mission Support Group Mission: Build a better installation platform for Air Force missions to fly from and to build a better Airman.

- Home to the 37th Training Wing, the largest training wing in the U.S Air Force
- Only site for enlisted basic military training
- Provides basic training for Air Force, Air National Guard and Air Force Reserve.
- Teaches the English language to students from 117 countries.

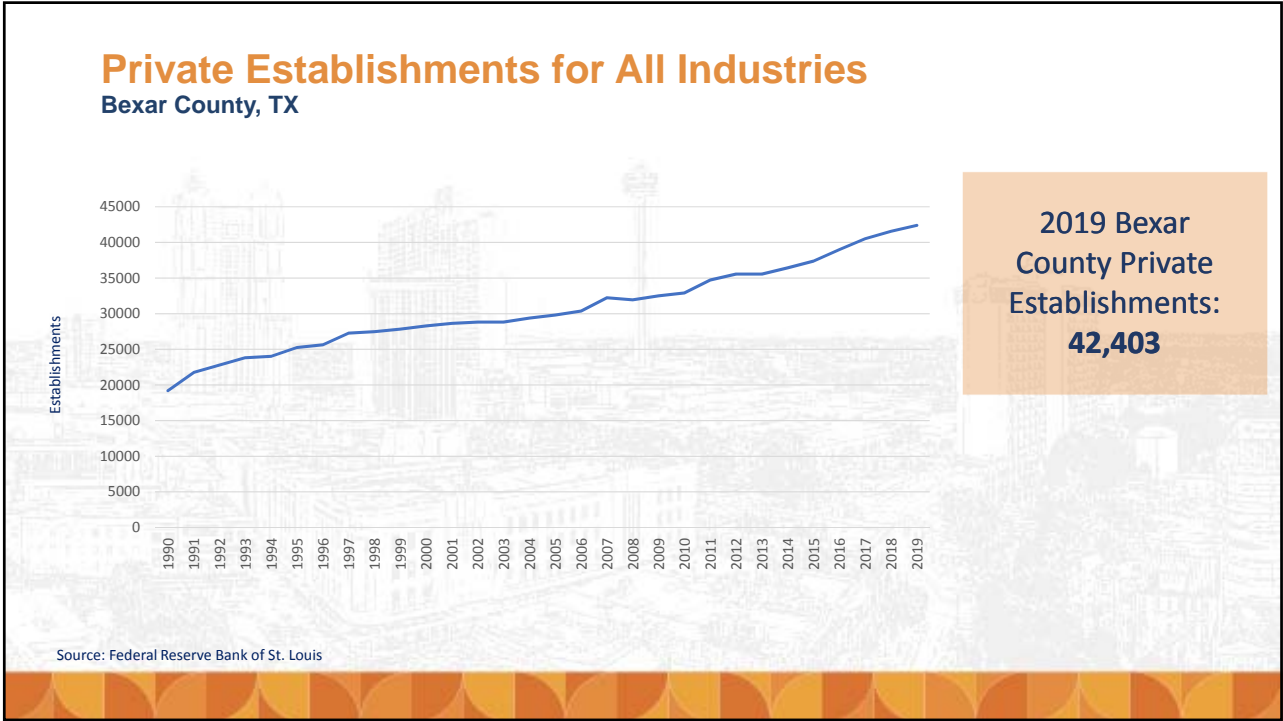
Source: Army Technology



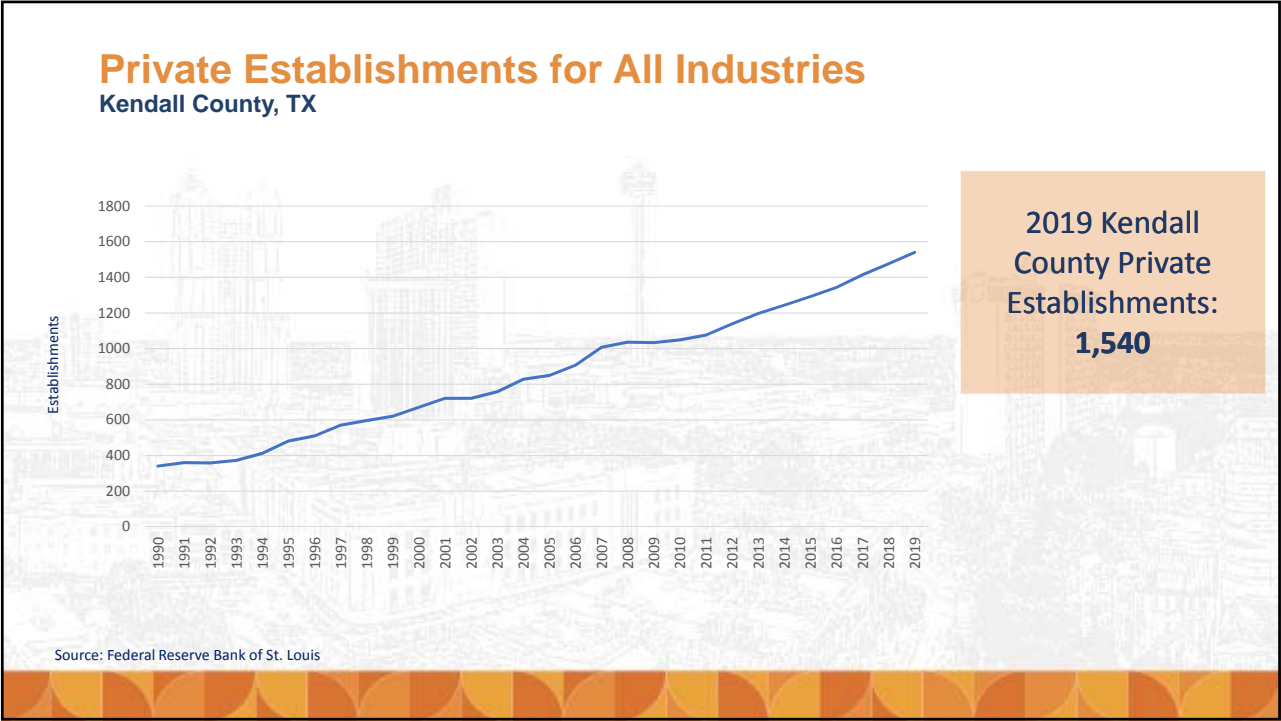
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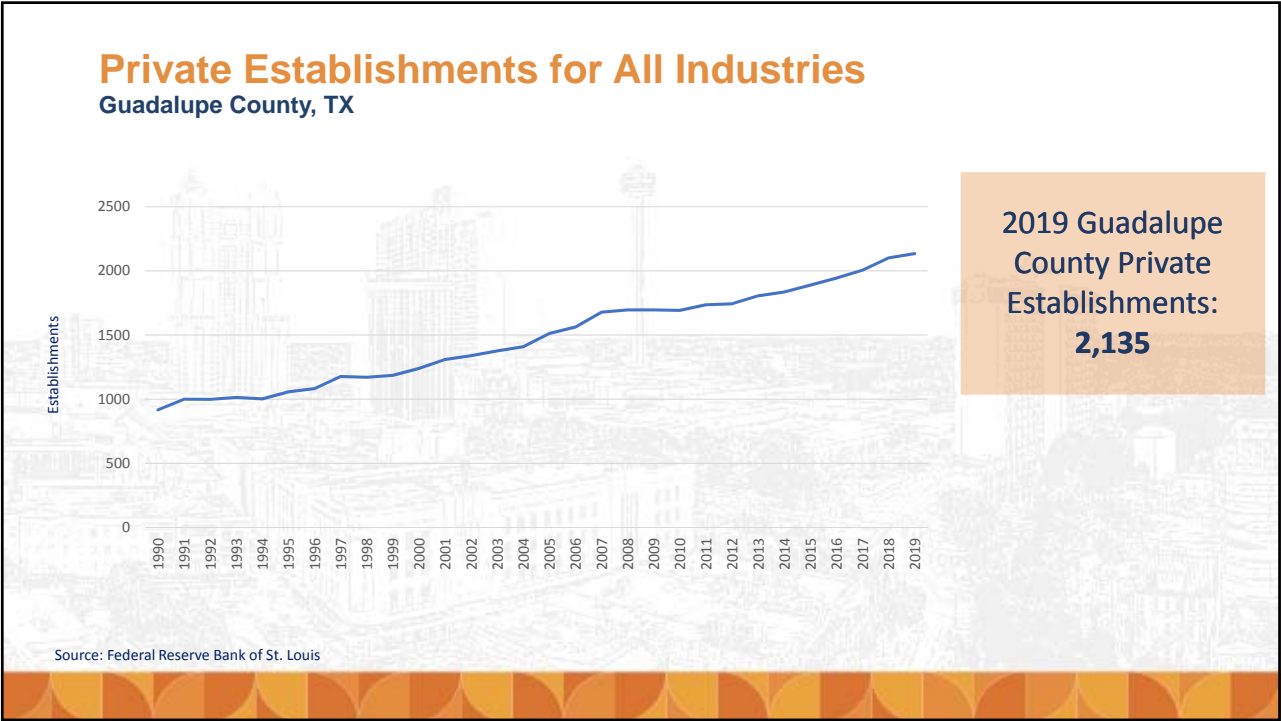
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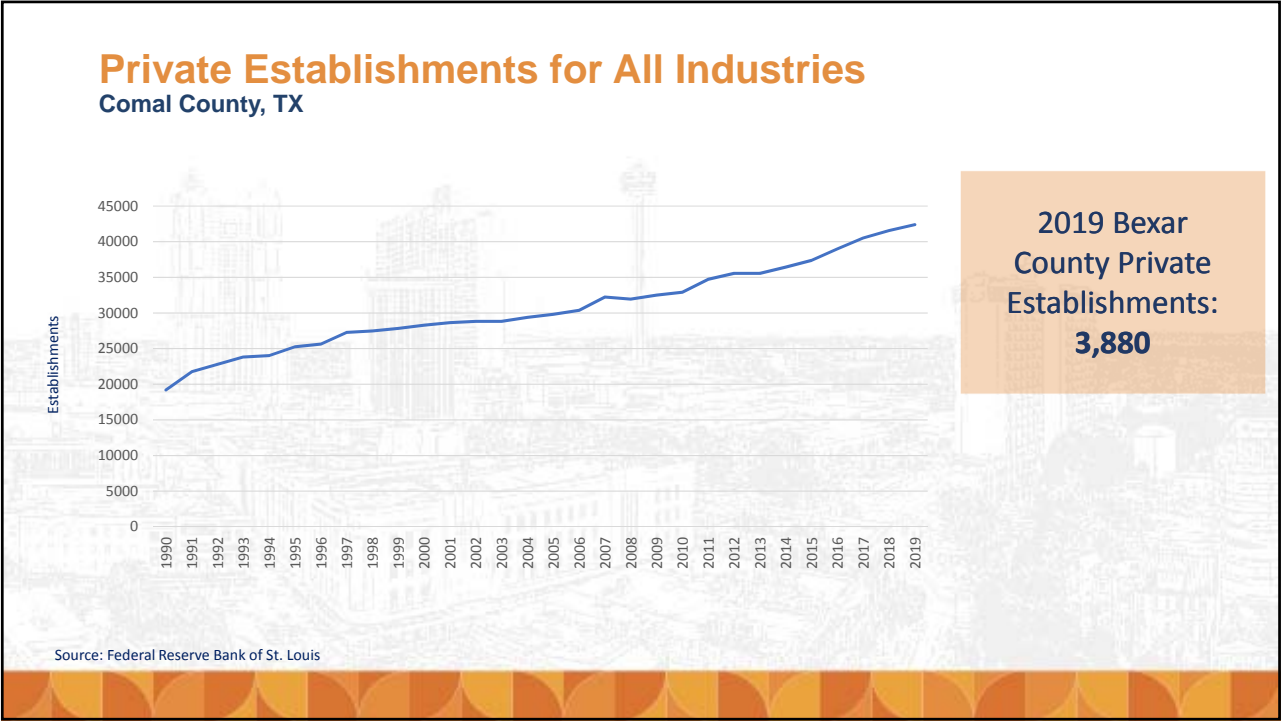
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Toyota Expansion

- \$391M expansion
- Creating 40,000 jobs over the next 10 years
- Will bring 900 jobs to Cibolo
- Employing both assembly workers and office workers
- Currently employs about 3,200 people
- Located at 1 Lonestar Pass, San Antonio, TX 78264

Source: San Antonio Business Journal

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H-E-B Tech Center

- 150,000 sq. ft
- 5 stories
- Will house 1,000 employees
- Add 500 new jobs in San Antonio
- Expected to be built by 2022
- Plans to integrate more technology-based services
- Located in downtown San Antonio



Source: Rivard Report

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Frost Tower

- \$140-plus million
- 23 Floors
- Frost Bank occupies 280,000 sq. ft.
- More than 85,000 sq. ft. remain vacant.
- 187,396 sq. ft. of glass
- 2,000 tons of steel
- 20,000 cubic yards of concrete
- 1.2 acres of new green land will be located across the street
- 111 W Houston St, San Antonio, TX 78205



Source: The 2017 Book of Lists, The San Antonio Business Journal

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Amazon Fulfillment Centers

- Located in Schertz, TX and San Marcos, TX
- San Marcos: 855,000 sq. ft
- Schertz: 1.25 million sq. ft.
- Both double their workforce during the holidays



Source: San Antonio Business Journal

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Holt Cat Headquarters

- Located in San Antonio off Loop 410
- As of 2017 employed 1,200 people
- 3 Stories
- 84,000 sq. ft.
- \$24M building
- 200 employees as of July 2018



Source: San Antonio Business Journal

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Live Oak Town Center

- 870,000 sq. ft. of buildings/parking
- Anchor Store: IKEA
- Incorporate retail, restaurants, entertainment and lodging.
- 570,000 sq. ft. available
- SWQ Loop 1604 & IH 35 Live Oak, TX 78233
- Traffic: More than 270,000 vehicles per day at the intersection.



Source: Weitzman

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University Statistics

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Top San Antonio Universities

University	Faculty	Students
Texas State (San Marcos)	1,939	38,644
University of Texas at San Antonio	1,447	32,264
San Antonio College	736	17,573
Northwest Vista	594	16,293
St. Philips	471	11,590
University of Incarnate Word	766	8,263
Palo Alto College	346	9,852
Northeast Lakeview	182	5,510
Texas A&M University- San Antonio	323	6,557
St. Marys	396	3,648

Source: National Center for Education Statistics

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Social Media

Connect with The Schrader Group



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